

MEMORANDUM

DATE: July 23, 2002
TO: The Board of Supervisors
FROM: Thomas R. Pennington, Director, Information Resources Management
SUBJECT: Microsoft Desktop Licensing Expenditure

Our analysis indicates that the most cost-effective alternative for remaining a Microsoft customer is to purchase an "Enterprise" license, which will cover all County desktop operating systems and Microsoft Office licenses. The State has negotiated pricing with Microsoft, and licenses for the number of desktop and laptop computers the County operates will not cost more than \$140,000.

The enclosed resolution will permit our acquiring an Enterprise Agreement. Prices and contract arrangements have been executed by the Commonwealth. Passage of this resolution will permit the County to remain current with Microsoft releases, rather than repurchasing all Microsoft desktop software. I recommend approval of the attached resolution.

Thomas R. Pennington

CONCUR:

John E. McDonald

TRP/tlc
msenterpriselic.mem

Attachment